

Lanoga Corporation (United Building Centers) Acquires Poulsen's in Great Falls, Montana

(Redmond, Washington – October 25, 2002)

Lanoga Corporation's Midwestern division, United Building Centers, acquired Poulsen's in Great Falls, Montana from Building Materials Holding Corporation.

Poulsen's is a large profitable business with annual sales in excess of \$22 million; the business is 64% contractor, 4% commercial, and 32% consumer. This acquisition allows United Building Centers to add a dominant player in one of Montana's largest markets. There is a millwork plant, store, and warehouse at this location. The millwork plant possesses the capacity to serve several of our existing Montana locations.

Long term manager, Jake Tuck, will remain in that position. Poulsen's staff consists of 52 experienced associates, many of them long term employees.
