

## Lanoga Corporation Acquires Trussway's Irvington Division

For Immediate Release

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(Redmond, Washington) Redmond based Lanoga Corporation announced today the purchase of substantially all the assets of the Irvington Division of Trussway, Inc.

Lanoga President/CEO, Paul Hylbert said, "We are very excited about having Irvington General Manager, Ron Strickland, and his team join our company. We've been looking to enter the large and growing Houston market for quite some time, and this deal with Trussway gives us the means to do so."

Bill Adams, President/CEO of Trussway, indicated, "Our Irvington operation serves single family homebuilders with lumber products for framing needs. As our core focus is components for multi-family construction, the Irvington operation was not a strategic long term fit, despite its good performance. We are happy that this transaction with Lanoga gives our Irvington people a significant opportunity for growth.

Max Guetz, President of Lanoga's Home Lumber Company, will have general supervisory responsibility for this operation, working with Ed Gray (Director of Market Development, Southwest) and Strickland and his team.

As of today, the operation will be known as Shafer Building Supply, in honor of Cliff Shafer, the founder, who passed away last year after a heroic battle with cancer. Because a name change had to be made from Trussway, the Irvington employees developed this new name and logo to honor Shafer.

Terms were not disclosed.

### **About the firms:**

Trussway, Inc. is the largest fabricator of trusses, panels and other wood framing components serving the U.S. multi-family market. Through nine strategically located plants, Trussway produced components in 2005 to help build 11,000 housing units. For more information, please go to: [www.trussway.com](http://www.trussway.com).

Lanoga Corporation operates over 325 lumber and building products distribution, manufacturing and fabrication centers throughout the Midwest and West. Sales for 2005 were \$3.1 billion through United Building Centers in the Midwest, Spenard Builders Supply in Alaska, Lumbermens in the Pacific Northwest, Central California, and Arizona, Home Lumber Company in Colorado, Dixieline Lumber in Southern California, and Parker Lumber Company in Texas. On January 4, 2006, F.E. Wheaton, a large Pro Dealer in Chicago joined the fold. Subsequently, the company announced the signing of a definitive agreement with Fidelity Investments to sell the company and combine with The Strober Organization in a wholly owned subsidiary called Pro-Build. For more information on the companies, please go to [www.lanoga.com](http://www.lanoga.com).